Summer 2021 FAQs

Marie and Alli have had a busy summer! We have spent hours listening, reading, and talking to our Foley family and other camp professionals. We have been in communication with the Minnesota Department of Health. We have listened to camps that opened with success during summer 2020 AND others that closed due to a COVID-19 outbreak once they opened. We have done a lot of internal thinking about what we realistically believe we can deliver as a program and most importantly what benefits that program will have for the kids. Lessons continue to be learned and we promise you, we are not done listening and learning.

Our hope is to have one model of a camp program where campers can have the Foley experience with or without the restrictions of COVID-19. A model that is sustainable with a focus on our mission for your child. That gives us flexibility and our hope is not to disappoint our campers and their families in 2021. We will do our best to create the same Foley spirit of camp within our changing world.

So what does all of that learning and listening mean for Camp Foley? With all of that in mind, we have decided to change the structure of our sessions to *three 3-week sessions*. Below we have outlined some of the reasons we are very excited about this change. We recognize this is going to be a big change for some families and want you to know that this decision did not come easily for us, however we believe this is the best way forward for our campers, our staff, our program and our goals.

What are the dates for 2021?

1st Session: Monday, June 14 - Saturday, July 3 2nd Session: Tuesday, July 6 - Sunday, July 25

3rd Session: Wednesday, July 28 - Monday, August 16

Why is Foley switching to three week sessions?

- 1. Camps that offer longer term programming allow for campers to bond with their counselors and other campers in a deeper way. After this past year of less social interaction due to camps, school and other activities being closed, we want to ensure a program that can help make up for some of that lost time. We believe having 3 weeks to really build cabin unity and allow campers to investigate their independence could be imperative to that individual growth, and what better way to do that than surrounded by their friends in a place they love or will learn to love!
- 2. If we need to we can create a **community of campers with the restrictions currently in place** such as social distancing and masks for 10 to 14 days, monitor the health of the group, and with these protocols in place, end camp removing or loosening up on the restrictions for the last week. We feel we can give our campers a quality program even with so many unknowns.
- 3. This has been a year of inconsistency. Of lack of routine. Our goal is to create a consistent, routine driven camp program that both our campers and staff can benefit from and learn to trust. By making all of our sessions uniform, we will be better equipped to problem solve and create meaningful connections with our campers while still providing for the safest environment we can. No separate models or what-ifs. Just one uniform program for all of our campers.
- 4. With a smaller initial enrollment due to health department restrictions, we are able to **offer a more personal experience for your camper**. Smaller activity classes, especially in our more popular classes, such as skiing, riflery and archery, will allow more time to participate and hone skills. Those campers that are driven by awards will

find it easier to get that one on one instruction. Plus with at least 4 more activity days, the campers will be able to participate in more activities or spend more time at their favorites. Likewise, cabin counselors will be able to provide more support as campers test out their independence.

How many campers will you be accepting per session? At this time we will be accepting 130 campers per session; approximately 65 boys and 65 girls. There will be 6 to 8 campers per cabin along with their 2 cabin counselors. This allows us to stay within the Department of Health guidelines as they are set today.

Will you take more campers in the spring? Yes - we hope. In the spring, we will reassess our capacity limits in accordance with the regulations from Minnesota Health Department and CDC. If we decide to take more campers, we will work down our waitlists.

I'm unsure my camper can do a 3-week session. What should I do? We would really like to talk to you. We know that 3 weeks may not be for every kid, however we also would like to chat with you about your concerns to see if we can find a way for your camper to be successful at camp. Please either email-us to set up a time to talk to one of the directors or give us a call, Monday-Friday; 8:00-4:00 pm central (218-543-6161).

If finances are strained for my family is there financial assistance? Our goal is that *all* campers who were registered in 2020 and want to attend camp in 2021 should be able to attend and finances should not be a factor. We have both a scholarship program and a hardship fund generously supported by our alumni. Please email fun@campfoley.com or call the camp office for more information.

Who will be able to register first to choose their sessions? Families who rolled over funds from 2020 or significantly donated to the Health Center and COVID Relief Fund will be able to enroll their children starting on September 15. On October 15, registration will open to all families.

Is there an early registration discount? There is for our families who have rolled over funds from 2020! They will receive the 2020 three week tuition rate for 2021 if completing their registration form before October 15, 2020.

My camper wants to attend for 6 weeks. How does this work? This is so exciting! Double the fun, the friendships, and the experience! We will be asking parents to arrange a place for their camper to stay over the 72 hour break between sessions. This time will be used for the cleaning and upkeep of the facility and to give our counselors a well-deserved break so that they can spend more time with your camper when camp is in session.

What if I rolled money over and my child is unable to attend in 2021? As promised last spring, families have until October 15 to request a full refund of any funds in their account. After October 15, it is subject to the 2021 cancellation policy.

How do I know how much money I have in my family account? You can log into your Campminder account and look at your balance. If you have any questions, please contact Mary at mary@campfoley.com

How can my child find out what session their friends are attending? Our goal is to make this transition as seamless as possible for kids and we value the relationships that campers have made and want to try to continue. We encourage campers to reach out directly to their friends. If they are unable to do so, contact the camp office and we will put you in touch with the other families (with their permission).

What changes to the packing list will be made and will laundry be done during the 3 week session? We will have a modified packing list for this summer that will help make your camper's 3 week stay at camp comfortable and safe. We will provide some laundry service to campers as needed.

How will transportation be different in 2021? Honestly. We don't know. We will have more information about flights, bussing, arrival and departure days as we get closer to camp.

How long does a camper need to be in camp to participate in the CIT or LIT program? The CIT and LIT programs will both be 3 week programs and will include all of the pieces that budding leaders have loved - classes focusing on planning, presenting; time spent with younger campers; practice teaching activities; and time with peers discussing leadership topics. Activities will become increasingly more challenging and focus on new topics as the campers get older. Community service will be done either in camp or out of camp depending on the current COVID-19 restrictions.

Campers are eligible to be LITs going into 9th grade and 10th grade in the fall of 2021 and to be CITs if going in 11th grade or 12th grade (for those campers that were registered for last summer). More information will be emailed to your camper once they are registered for camp. We want to be flexible to make the program work for our campers, so please direct any questions to Alli (alli@campfoley.com).

Campers wishing to participate in the **Dishwasher program** (9th-12th grade) can choose either 9 or 15 times for the session and will receive a discount of tuition of \$20/time.

What about the OCTO program? How will that work this summer? The Octo program will also be a 3-week program and will be available for campers that have completed at least one 2-week session of the LIT or CIT program during summer 2019 AND are either going into 12th grade in the fall of 2021 or starting their first year of college. Alli will be reaching out individually to those young people, but if they would like more information have them email her directly (alli@campfoley.com).

Why is the cancellation policy more defined and why did you add the Tuition Assurance Program? 2020 was financially challenging. We want to be able to continue to provide programming, help our families and build the Foley Family. We also want to ensure the financial future of camp. We have operating costs 12 months of the year and would like to do the best we can to keep our facility operational going forward and our small, dedicated crew of year round staff employed. The new cancellation policy protects us for those costs. As always, we also

want to partner with parents, giving them options and flexibility with the changing landscape of the world. Therefore we have created a *Tuition Assurance Program* (see below) to allow families to protect their Foley investment. This program is optional but allows for some relief if you would need to cancel for ANY reason or if camp were unable to proceed.

Tuition Assurance Program (TAP) - Optional

What is a Tuition Assurance Program (TAP)?

In short, it is complete protection for your camp tuition. Camp Foley is pleased to offer a program that protects your camp investment if you find it necessary to cancel for ANY reason prior to the start of camp. The *Tuition Assurance Program (TAP)* is optional and must be selected and paid for at the time you enroll your child for camp.

The TAP Fee is non-refundable and costs \$300/3 week session.

What if... Your child is sick or injured or is unable to attend camp for ANY reason? **Or if...** Your child receives a "once-in-a-lifetime" opportunity for next summer, or simply decides to try something different?

Or if... A family emergency or personal financial situation makes it imprudent or impossible for your child to go to camp?

Or if... Your child decides he or she is not ready to attend overnight camp this summer?

Is TAP the same thing as Trip Cancellation Insurance? No. Insurance programs only protect you in the event of specific insured situations (medical emergency, death in the family, loss of job, etc.) and typically have a deductible. With TAP you can cancel for any reason and 100% of your payments are protected. TAP is more accurately described as a Cancellation Fee Waiver Program, whereby you receive different cancellation options if you sign up for the program. It's more like buying an unrestricted airline ticket as opposed to a non-refundable ticket or one that has penalties attached to changes.

Are my payments really protected if my child cancels without a good reason? Yes. You do not need to give a reason to cancel under the TAP. The only requirement is that you send us a written cancellation before camp starts. Depending on when you cancel, a portion of your payments will be retained as a credit for a future camp session for your child or a sibling, and the remainder will be refunded.

Why would I choose TAP? With TAP you can cancel for any reason and 100% of your payments are protected, including the Non-Refundable Application Fee. In addition, if your child needs to leave camp early, the unused portion of your camp fee will be retained as a credit that can be used toward tuition another summer or transferred to an immediate family member.

Can I sign up for TAP at any time? No. You MUST sign up and pay for TAP at the same time you enroll your child. If you do not sign up for the TAP and find it necessary to cancel, you will be subject to the standard cancellation penalties outlined during registration.

I rolled money over from last year so therefore have already paid my deposit, how do I sign up for the TAP? When you fill out the official registration form to register your camper for 2021, you will be given the option to join the program. The \$300 fee/3 week session would be due then if you opt in to the program.

Will I get 100% of my money back if I enroll in TAP and need to cancel? Below outlines how your payments are protected if you are enrolled in TAP and need to cancel.

Prior to March 1: Payments (including deposit) refunded (\$300 TAP Fee non-refundable)

March 1 - April 30: 25% of tuition held as credit, remaining refunded May 1 to Session Start: 50% of tuition held as credit, remaining refunded

TAP (\$300/3 week session) is non-refundable. Additionally, should your camper have to depart for medical reasons or is dismissed early, the remaining prorated balance will be credited to a future session.

2021 Cancellation Policy

Cancellation fees and timeline will follow the below chart. The \$500 deposit for registration is nonrefundable. Refunds are NOT provided if the cancellation occurs within 30 days of the camper's session start date. A refund is not provided if the camper is asked to leave during a session. Any unpaid installment or unpaid end of season balance is subject to a finance charge of 1.5% per month.

All account balances are to be paid in full by May 1st. You can pay the full balance or any amount over the minimum at any time prior to that. Monthly payment plans are also an option. Please call the office or email Mary (mary@campfoley.com) with questions about payment plans and means of payment.

Payment Schedule	Deposit due at Registration	March 1 Payment	May 1 Payment
Amt Due	\$500	½ of remaining balance	Remaining balance

Cancellation Schedule	October 1 - February 28	March 1 - April 30	May 1 - 30 Days prior to start of Session	Within 30 Days of session start
Cancellation Fees	\$500	\$1000	\$1500	Full Amt Paid
Cancellation Fees with TAP	\$300	\$300 + 25% of tuition paid would be held for future credit	\$300 + 50% of tuition paid would be held for future credit	\$300 + 50% of tuition paid would be held for future credit

9/16/20